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ZAMBELLI

INTERNATIONAL CONSULTING LLC

PROFESSIONAL FEES 2024-2025



Professional Fees Structured list of consulting and business advisory services offered by

ZAMBELLI INTERNATIONAL CONSULTING LLC

1201 North Market Street, Suite 111 ,Wilmington, DE 19801, United States

NOVEMBER 8, 2024

A- ZAMBELLI INTERNATIONAL CONSULTING LLC can assist with Business consulting and advice, along with their professional hourly fees:

1- Consulting and Management Advice :

Providing expert guidance on management practices, organizational structure, and leadership strategies.

Professional Hourly Fee: \$200

2- Consulting and Strategy Advice :

Developing strategic plans, market analysis, competitive positioning, and growth strategies.

Professional Hourly Fee: \$220

3- Consulting and Operations Advice :

Optimizing operational efficiencies, process improvement, supply chain management, and logistics.

Professional Hourly Fee: \$210

4- Financial Strategy Consulting and Advisory :

Financial planning, budgeting, forecasting, risk management, and investment strategies.

Professional Hourly Fee: \$230

5- Consulting and Business Advice :

Providing comprehensive business advice tailored to client needs, including market entry, expansion strategies, and business development.

Professional Hourly Fee: \$220

6- Marketing Consulting and Advisory :

Developing marketing strategies, brand positioning, digital marketing campaigns, and customer acquisition strategies.

Professional Hourly Fee: \$210

7- Technology and IT Consulting :

Advising on IT infrastructure, digital transformation strategies, software selection, and cybersecurity.

Professional Hourly Fee: \$230

8- Legal and Regulatory Consulting :

Offering advice on regulatory compliance, legal strategies, contract review, and risk mitigation.

Professional Hourly Fee: \$240

9- International Business Consulting :

Assisting with international market entry, global expansion strategies, cross-border transactions, and cultural adaptation.

Professional Hourly Fee: \$250

10- Sustainability Consulting :

Developing sustainability strategies, environmental impact assessments, green practices, and corporate social responsibility (CSR) initiatives.

Professional Hourly Fee: \$220

B- ZAMBELLI INTERNATIONAL CONSULTING LLC can assist with M&A (Mergers and Acquisitions) consulting and advice, along with their professional hourly fees:

1- M&A Consulting and Advisory

Advising on mergers, acquisitions, divestitures, and joint ventures.

Conducting due diligence, financial analysis, valuation, and deal structuring.

Professional Hourly Fee: \$250

2- Post-Merger Integration

Developing integration strategies, synergy realization plans, cultural alignment, and operational harmonization.

Professional Hourly Fee: \$240

3- Transaction Advisory Services

Providing transaction support, negotiation assistance, deal documentation review, and regulatory compliance.

Professional Hourly Fee: \$260

4- Valuation Services

Conducting business valuations, fairness opinions, and asset appraisal.

Professional Hourly Fee: \$230

5- Financial Due Diligence

Analyzing financial statements, identifying risks, evaluating financial performance, and preparing due diligence reports.

Professional Hourly Fee: \$240

6- Legal and Regulatory Due Diligence

Reviewing legal contracts, assessing regulatory compliance, and identifying legal risks associated with M&A transactions.

Professional Hourly Fee: \$250

7- Strategic Advisory for M&A

Providing strategic guidance on market opportunities, competitive positioning, and growth potential through acquisitions.

Professional Hourly Fee: \$260

8- Sector-Specific M&A Expertise

Offering specialized knowledge and insights into specific industries or sectors for targeted M&A strategies.

Professional Hourly Fee: Rates may vary based on industry expertise and complexity of the engagement.

These fees are indicative and may vary based on the scope, complexity, and specific requirements of the M&A consulting services provided. **ZAMBELLI INTERNATIONAL CONSULTING LLC** leverages its deep industry knowledge and transactional expertise to support clients throughout the M&A lifecycle, ensuring strategic alignment and value creation.

C- ZAMBELLI INTERNATIONAL CONSULTING LLC can assist with fundraising consulting and advice, along with their professional hourly fees:

1- Fundraising Strategy Consulting

Developing fundraising strategies tailored to client objectives, including equity financing, debt financing, and alternative funding sources.

Professional Hourly Fee: \$240

5% Amount obtained

2- Investor Relations Advisory

Assisting in investor targeting, pitch deck preparation, roadshow planning, and investor communications.

Professional Hourly Fee: \$230

3- Private Equity and Venture Capital Consulting

Advising on private equity and venture capital transactions, including deal sourcing, structuring, and negotiation.

Professional Hourly Fee: \$250

4- Crowdfunding Campaign Management

Managing crowdfunding campaigns, including platform selection, campaign strategy, and investor outreach.

Professional Hourly Fee: \$220

5- Grant and Government Funding Advisory

Identifying grant opportunities, preparing grant applications, and navigating government funding processes.

Professional Hourly Fee: \$210

6- Due Diligence Support for Fundraising

Conducting financial due diligence, risk assessment, and preparation of documentation for potential investors or lenders.

Professional Hourly Fee: \$240

7- Financial Modeling and Forecasting

Developing robust financial models, projections, and scenario analysis to support fundraising efforts.

Professional Hourly Fee: \$230

8- Compliance and Regulatory Advisory

Providing guidance on fundraising regulations, securities laws, and compliance requirements.

Professional Hourly Fee: \$250

9- Investment Memorandum Preparation

Crafting investment memoranda and offering documents to articulate investment opportunities and attract funding.

Professional Hourly Fee: \$220

10- Strategic Advisory for Fundraising

Offering strategic advice on fundraising timelines, investor relations strategy, and optimizing fundraising outcomes.

Professional Hourly Fee: \$260

These fees reflect the specialized expertise and comprehensive support offered by **ZAMBELLI INTERNATIONAL CONSULTING LLC** in fundraising initiatives. Rates may vary based on the specific nature and complexity of the fundraising project, ensuring clients receive tailored solutions to achieve their capital-raising objectives effectively.

D- ZAMBELLI INTERNATIONAL CONSULTING LLC can assist with Fiduciary Management in Trusts Consulting and Advice, along with the fee structure:

1- Fiduciary Management in Trusts Consulting

Providing fiduciary management services for trusts, ensuring that trust assets are managed prudently and in the best interests of beneficiaries.

Professional Hourly Fee: \$270

Annual Management Fee: 1.5% of Assets Under Management (AUM)

2- Trust Administration

Handling all aspects of trust administration, including asset management, distribution of income, and compliance with trust documents and legal requirements.

Professional Hourly Fee: \$260

Annual Management Fee: 1.5% of AUM

3- Trustee Services

Serving as trustee or co-trustee, providing professional oversight and management of trust assets to meet fiduciary obligations.

Professional Hourly Fee: \$280

Annual Management Fee: 1.5% of AUM

4- Estate Planning and Trust Structuring

Advising on the creation and structuring of trusts to achieve specific estate planning goals, such as tax minimization, asset protection, and legacy planning.

Professional Hourly Fee: \$270

Annual Management Fee: 1.5% of AUM

5- Beneficiary Relations and Communication

Facilitating clear and effective communication with trust beneficiaries, ensuring transparency and understanding of trust management and distributions.

Professional Hourly Fee: \$260

Annual Management Fee: 1.5% of AUM

6- Investment Management for Trusts

Developing and implementing investment strategies for trust assets, aligned with the trust's objectives and the needs of beneficiaries.

Professional Hourly Fee: \$270

Annual Management Fee: 1.5% of AUM

7- Tax Reporting and Compliance for Trusts

Ensuring trust compliance with tax laws, preparing and filing necessary tax returns, and providing tax reporting services.

Professional Hourly Fee: \$250

Annual Management Fee: 1.5% of AUM

9- Charitable Trust Management

Managing charitable trusts to fulfill philanthropic goals, including grant-making, compliance with charitable purposes, and effective administration.

Professional Hourly Fee: \$260

Annual Management Fee: 1.5% of AUM

10- Special Needs Trust Management

Administering special needs trusts to provide for beneficiaries with disabilities while preserving their eligibility for government benefits.

Professional Hourly Fee: \$270

Annual Management Fee: 1.5% of AUM

11- Dispute Resolution and Mediation

Assisting in resolving disputes between trustees and beneficiaries or among beneficiaries, providing mediation and conflict resolution services.

Professional Hourly Fee: \$280

Annual Management Fee: 1.5% of AUM

These services are designed to ensure that trust assets are managed effectively and in compliance with fiduciary duties. The annual management fee of 1.5% of AUM reflects the specialized nature of fiduciary management and the comprehensive services provided to protect and grow trust assets while adhering to legal and ethical standards.

E- ZAMBELLI INTERNATIONAL CONSULTING LLC can assist with Assets & Investment Management Consulting and Advice, along with the fee structure:

1- Assets & Investment Management Consulting

Providing comprehensive advisory services for managing and optimizing investment portfolios, including asset allocation, risk management, and performance analysis.

Professional Hourly Fee: \$250

Annual Management Fee: 1.3% of Assets Under Management (AUM)

2- Portfolio Management

Developing and implementing investment strategies tailored to clients' risk tolerance, investment goals, and time horizon.

Professional Hourly Fee: \$240

Annual Management Fee: 1.3% of AUM

3- Risk Management Advisory

Identifying and mitigating investment risks through diversification strategies, hedging techniques, and risk assessment models.

Professional Hourly Fee: \$230

Annual Management Fee: 1.3% of AUM

4- Performance Monitoring and Reporting

Continuously monitoring investment performance, providing regular reports, and making adjustments to strategies as needed.

Professional Hourly Fee: \$220

Annual Management Fee: 1.3% of AUM

5- Investment Policy Development

Crafting and implementing customized investment policies that align with clients' financial objectives and regulatory requirements.

Professional Hourly Fee: \$250

Annual Management Fee: 1.3% of AUM

6- Alternative Investments Advisory

Offering expertise in alternative investments such as private equity, real estate, hedge funds, and commodities.

Professional Hourly Fee: \$260

Annual Management Fee: 1.3% of AUM

7- Retirement Planning and Advisory

Designing and managing retirement investment plans, including individual retirement accounts (IRAs) and employer-sponsored plans.

Professional Hourly Fee: \$240

Annual Management Fee: 1.3% of AUM

8- Tax-Efficient Investment Strategies

Advising on tax-efficient investment strategies to maximize after-tax returns and comply with tax regulations.

Professional Hourly Fee: \$230

Annual Management Fee: 1.3% of AUM

9- ESG and Impact Investing

Providing guidance on environmental, social, and governance (ESG) criteria and impact investing strategies.

Professional Hourly Fee: \$250

Annual Management Fee: 1.3% of AUM

10- Family Office Services

Offering tailored investment management services for high-net-worth individuals and families, including estate planning and wealth preservation.

Professional Hourly Fee: \$260

Annual Management Fee: 1.3% of AUM

These services ensure that clients receive expert advice and comprehensive management of their investment portfolios, tailored to their specific financial goals and risk profiles. The annual management fee of 1.3% of AUM aligns the interests of **ZAMBELLI INTERNATIONAL CONSULTING LLC** with those of its clients, incentivizing optimal performance and diligent management.

Legal Technical Summary of Professional Fees

ZAMBELLI INTERNATIONAL CONSULTING LLC

With over 22 years of expertise in both public and private sectors and managing assets worth 70 billion US dollars, **ZAMBELLI INTERNATIONAL CONSULTING LLC** offers a comprehensive range of consulting services. The following summary outlines the indicative professional fees for various specialized services. These fees reflect the deep knowledge, extensive experience, and value-added services provided by our firm. Rates may vary based on specific requirements and the duration of engagements. Clients receive personalized attention and practical information to effectively and efficiently achieve their business objectives.

1. Business Consulting Services

Scope of Services: Strategic planning, operational optimization, market analysis, and business transformation initiatives.

Indicative Fee Structure:

- **Hourly Rate:** \$250
- **Project-Based Fees:** \$50,000 - \$500,000

Notes: Fees are dependent on the project's scope, complexity, and duration. Long-term engagements may be subject to discounted rates.

2. Fundraising

Scope of Services: Capital raising, investor relations, financial modeling, and fundraising strategy development.

Indicative Fee Structure:

- **Hourly Rate:** \$250
- **Success Fee:** 5% of the funds raised

Notes: The success fee is contingent upon the successful completion of the fundraising effort and is calculated based on the total capital raised.

3. Mergers & Acquisitions (M&A) Advisory

Scope of Services: Buy-side and sell-side advisory, due diligence, valuation, and deal structuring.

Indicative Fee Structure:

- **Retainer Fee:** \$100,000 - \$300,000
- **Success Fee:** 2% - 5% of the transaction value

Notes: The success fee is payable upon the successful closing of the transaction. Retainer fees are non-refundable and are credited against the success fee.

4. Fiduciary Services for Trusts

Scope of Services: Trust formation, administration, compliance, and fiduciary management.

Indicative Fee Structure:

- **Annual Fee:** 1.5% of the trust's assets
- **Set-Up Fee:** \$20,000 - \$50,000

Notes: Annual fees are calculated based on the total assets under management within the trust. Set-up fees cover the initial establishment and structuring of the trust.

5. Assets & Investment Management

Scope of Services: Portfolio management, asset allocation, investment strategy, and performance monitoring.

Indicative Fee Structure:

- **Management Fee:** 1.3% of assets under management (AUM) annually
- **Performance Fee:** 10% - 20% of returns exceeding a predefined benchmark

Notes: Management fees are calculated annually based on the total AUM. Performance fees are contingent on achieving returns that surpass the agreed-upon benchmark.

General Terms and Conditions

- **Fee Variability:** All fees are indicative and subject to variation based on the specific scope and complexity of the services provided.
- **Engagement Duration:** Fees may be adjusted depending on the length of engagement and the depth of consulting services required.
- **Customized Solutions:** ZAMBELLI INTERNATIONAL CONSULTING LLC is dedicated to providing high-quality, tailored solutions that align with the strategic and operational goals of its clients.

Commitment to Excellence

ZAMBELLI INTERNATIONAL CONSULTING LLC is committed to delivering exceptional consulting services, leveraging over two decades of experience and a profound understanding of industry dynamics. Our objective is to support clients in achieving their business aspirations through insightful, strategic, and practical guidance.

For further inquiries or to request a detailed proposal, please contact us at: ZAMBELLI INTERNATIONAL CONSULTING LLC info@jzambelliconsulting.com

This summary provides an overview of our professional fee structure and is intended for informational purposes. Actual fees and terms of service will be detailed in a formal engagement agreement.

ZAMBELLI INTERNATIONAL CONSULTING LLC with its principal place of business at 1201 North Market Street 111 Wilmington, County of New Castle, 19801. Delaware, United States registered under the state of Delaware with registration number 3592130 management and administrative organization of the company Holding **WISE UNIVERSAL GROUP** Ltd Registered in England and Wales number: 14615225 . Registered office: Nautica House (Ground Floor) Navigation Business Park, Waters Meeting Road, Bolton, Greater Manchester, BL18SW United Kingdom

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